

# DAILY TIMES

**TODAY'S  
WEATHER**  
High: 45  
Low: 41  
» **PAGE 10**

Wednesday, January 24, 2024

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# 150 AND COUNTING

**First-in-the-nation primary**



PABLO MARTINEZ MONSIVAIS — THE ASSOCIATED PRESS

Supporters cheer after learning that Republican presidential candidate former President Donald Trump won the New Hampshire primary Tuesday night at a primary election night party in Nashua, N.H.

*Trump wins N.H.; rematch with Biden more likely » **PAGE 7***



*Engineering  
firm marks  
milestone  
anniversary  
with energetic  
leader*

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**OSCARS » PAGE 13**

**Check out who  
got nominated  
and who got  
left out**



**BUSINESS**

# 'Service over self'

## Delco engineer leads Yerkes Associates as firm marks 150 years

**By Peg DeGrassa***pdegrassa@delconewsnetwork.com*

**NETHER PROVIDENCE »** Most would consider it remarkable for a business to reach 50 years and still thrive. Businesses that celebrate a century are truly rare and cause others to express awe at their longevity and success.

But, 150 years and still at the top of their game?

The 150-year-old Yerkes Associates Inc. of West Chester, one of the oldest civil engineering and surveying firms in the country, has become one of the proud and few that now belongs to this exclusive "150 and still going strong" group, as it celebrates its sesquicentennial in 2024.

"Few properties in Delaware County and the whole Philadelphia area haven't been surveyed by Yerkes at some point in their history," shared Delaware County resident Nick Cirilli, owner, president and CEO of Yerkes. "It's the wonderful people within Yerkes that have made the company a success. They are always professional and keep our clients first."

Yerkes Associates Inc. is a team of engineers, planners, code officials, building inspectors and surveyors who assist municipalities, institutions, churches, commercial and industrial clients and homeowners with their projects, from conception to completion.

Their roster of clients reads like a who's who list in Southeastern Pennsylvania: major hospitals, colleges, schools, property developments, corporations and hun-

**CONTACT INFO**

■ Yerkes Associates Inc., 1450 Boot Road, Suite 600A, West Chester.

■ 610-644-4254 or <https://yerkes-assoc.com>

■ Cirilli Associates Inc., 1489 Baltimore Pike, # 228, Springfield

■ <https://cirilli-assoc.com>, 610-541-0881 or [nick@cirilli-assoc.com](mailto:nick@cirilli-assoc.com)

dreds more.

**The history**

Yerkes was founded by Samuel and John Garrigues in 1874 to provide surveying services to the Philadelphia Main Line property owners, businesses and financial institutions that nurtured the growth of the areas in Montgomery and Delaware counties, during the formative years of the 20th century.

Milton R. Yerkes became associated with the company just prior to 1900 and following the retirement of the Garrigues brothers, purchased the firm in 1902 and changed its name to M.R. Yerkes, C.E. Milton Yerkes was the first of four generations of the Yerkes family to oversee its expansion in the five-county southeastern Pennsylvania area.

The company has flourished through the years under the leadership of Milton Yerkes, John Yerkes, John Yerkes Jr. and now Cirilli. A resident of Wallingford, Cirilli purchased the company in 2017, after becoming its president and CEO in 2016, and serving as

its senior adviser in 2014 and executive vice president in 2015.

"To describe Nick's leadership, I would first start with his integrity," stated Alice Kenworthy, Yerkes chief operating officer. "He puts first his faith, his professional ethics and personal morals. Nick is a great communicator and listener. He definitely leads by example. He is grounded, in terms of being humble, is extremely polite, and expresses gratitude sincerely."

Cirilli had equal praise for Kenworthy, as well as other employees of Yerkes, like Michael Barbieri, director of surveying and projects and Michael Conrad, senior vice president of Municipal Services.

"A company is only as good as the people who work there," Cirilli explained with ease. "And Yerkes has a great group of individuals: experienced, professional and client-focused."

Cirilli is no stranger to operating successful businesses. He is the founder, owner and president of Cirilli Associates Inc. in Springfield, an engineering and management consulting company. Cirilli founded the company in 1990, and looks forward to celebrating its 35th anniversary next year in 2025.

Before establishing his own company, the local engineer gained a wealth of diversified experience working for other notable companies, including acting as director of engineering for past employer Henkels & McCoy.

Cirilli has close to a half cen-



PEG DEGRASSA — DAILY TIMES

Nick Cirilli, owner of Yerkes Associates Inc. in West Chester and Cirilli Associates Inc. in Springfield, has led both companies to become top in their fields in civil and structural engineering projects, engineering consulting, surveying and more. Yerkes is celebrating 150 years. Cirilli Associates will celebrate 35 years in 2025.

tury of experience in directing, managing and engineering a variety of structural/civil, industrial, institutional, municipal and residential-type projects.

Now with Cirilli Associates Inc. being the parent company of Yerkes Associates, Cirilli has become almost a household name when it comes to civil and structural engineering in the entire Philadelphia area.

"Put simply, engineers shape the world and make things work," Cirilli said, smiling proudly.

**On process and leadership**

At Cirilli Associates, the award-winning engineer and his team actively practice civil/site engineering including subdivision and land development, ordinance review, grading, paved areas, site drainage, erosion control, storm-water management and collec-

tion, sanitary sewer design and general peer review of plans.

His firm also provides maintenance engineering to a variety of clients regarding storm water mitigation, erosion control, small bridge and culvert design, structural steel, piping supports, equipment foundations and various building components.

"Our mission at Cirilli Associates is not to get clients, but rather, to get relationships," Cirilli explained. "We build each individual relationship on service and trust."

The well-spoken Cirilli is a recognized expert in the court, especially in Delaware County, mostly in matters pertaining to steep slope stability, erosion control and site drainage. He is also a consultant to a variety of clients, including municipalities, school

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**DAILY TIMES**

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## WEATHER

FIVE-DAY FORECAST FOR DELAWARE COUNTY



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TODAY	TONIGHT	THURSDAY	FRIDAY	SATURDAY	SUNDAY
45	41	55/51	63/40	53/41	47/35

## Regional Cities

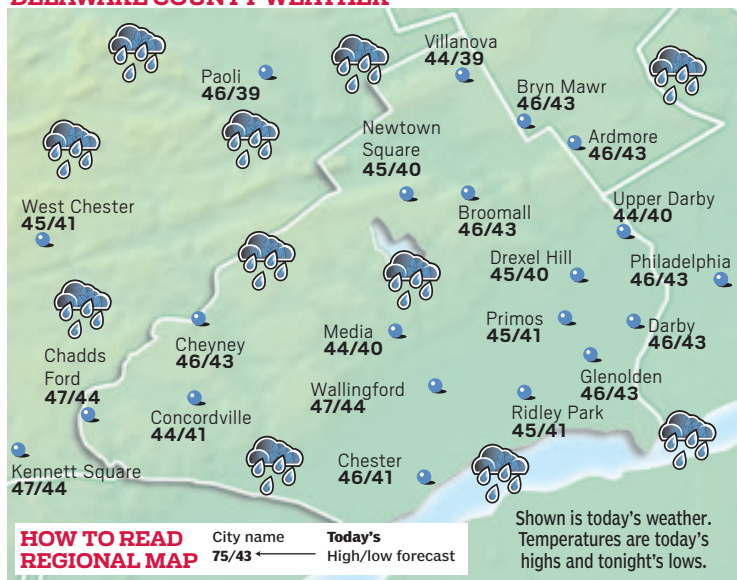
City	Today Hi/Lo/W	Thursday Hi/Lo/W
Atlantic City, NJ	49/46/r	55/50/r
Boston, MA	39/37/sn	48/39/r
Bridgeport, CT	42/39/r	47/39/r
Burlington, VT	37/35/sn	41/36/c
Cape May, NJ	51/47/r	55/51/r
Catskill, NY	39/37/r	47/39/r
Hyannis, MA	41/39/sn	50/42/r
Lake Placid, NY	39/36/sn	42/37/c
Mount Pocono, PA	39/36/r	50/41/r
Mt. Washington, NH	29/26/sn	33/24/c
Newark, DE	46/42/r	56/52/r
New York City, NY	45/43/r	51/48/r
Ocean City, NJ	49/46/r	56/50/r
Saranac Lake, NY	38/36/sn	42/35/r
Stroudsburg, PA	42/38/r	52/41/r
Syracuse, NY	41/37/r	45/39/c
Watkins Glen, NY	44/40/r	51/42/r

## National Cities

Chicago	40/36/r	40/33/r
Dallas	52/42/sh	60/46/pc
Honolulu	80/69/r	83/65/pc
Los Angeles	63/52/pc	64/47/pc
Miami	81/73/sh	83/72/pc

Weather (W): s-sunny, pc-partly cloudy, c-cloudy, sh-showers, t-thunderstorms, r-rain, sf-snow flurries, sn-snow, h-ice

## DELAWARE COUNTY WEATHER



## ALMANAC

Philadelphia through 4 p.m. Tuesday

Temperature	
High	45
Low	27
Normal high	41
Normal low	25
Record high	71 (1906)
Record low	-2 (1936)
Precipitation	
24 hours through 4 p.m. Tue.	0.00"
Month to date (normal)	4.64" (2.33")
Year to date (normal)	4.64" (2.33")

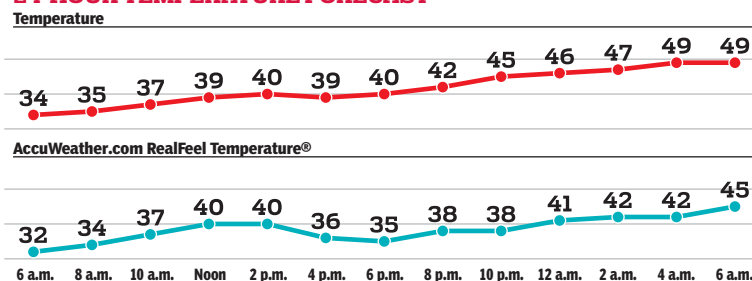
Snow	
24 hours through 4 p.m. Tue.	0.0"
Month to date (normal)	8.0" (4.8")
Season to date (normal)	8.0" (8.5")

## SUN &amp; MOON

Sunrise today	7:17 a.m.	Moonrise today	4:00 p.m.
Sunset today	5:10 p.m.	Moonset today	6:57 a.m.
Sunrise (Thu.)	7:16 a.m.	Moonrise (Thu.)	5:04 p.m.
Sunset (Thu.)	5:11 p.m.	Moonset (Thu.)	7:37 a.m.

Hours of sunlight	Jan 25	Feb 2	Feb 9	Feb 16
9 hr., 53 min.				

## 24-HOUR TEMPERATURE FORECAST



The patented AccuWeather.com RealFeel Temperature is an exclusive index of the effects of temperature, wind, humidity, sunshine intensity, cloudiness, precipitation, pressure and elevation on the human body.

Forecasts and graphics provided by AccuWeather, Inc. ©2024

## TODAY'S UV INDEX

0	0	1	0	0	0
8 a.m.	10 a.m.	Noon	2 p.m.	4 p.m.	6 p.m.
The higher the UV Index™ number, the greater the need for eye and skin protection.					
11+: Extreme					
8-10: Very high					
6-7: High					
3-5: Moderate					
0-2: Low					

## TIDES

## Delaware River (Philadelphia)

	Today	Thu.
High	12:06 a.m. 7.0 ft.	12:53 a.m. 7.0 ft.
Low	6:40 a.m. 0.0 ft.	7:27 a.m. 0.1 ft.
High	12:26 p.m. 8.3 ft.	1:11 p.m. 8.2 ft.
Low	7:29 p.m. 0.0 ft.	8:14 p.m. 0.0 ft.

## Atlantic City

	Today	Thu.
High	6:25 a.m. 4.3 ft.	7:07 a.m. 4.3 ft.
Low	12:59 p.m. -0.2 ft.	12:39 a.m. -0.1 ft.
High	6:52 p.m. 3.1 ft.	7:33 p.m. 3.2 ft.
Low	---	1:38 p.m. -0.2 ft.

## Service

FROM PAGE 3

districts, architects, industrial and private entities, oil refineries and more.

Cirilli served as alternate township engineer for Nether Providence Township for 17 years and on the Nether Providence Environmental Advisory Board for over 14 years. His engineering firm has served Middletown Township, Aston Township and numerous other municipalities and school districts in the Greater Philadelphia Area.

In a recent interview, Cirilli said that he learned in his younger years that leadership and learning are indispensable.

"The art of leadership is a process," Cirilli explained. "Once you are aware of what goes into it, you can insert your own personality. The most important aspects are clear communication and collaborative trust. Every transaction builds trust and trust gets more done than anything else. Without



PEG DEGRASSA — DAILY TIMES

Yerkes Associates and Cirilli Associates owner and President Nick Cirilli of Wallingford discusses the qualities that make a successful leader.

trust, you'll never have good leadership or success."

## Cirilli's background

Cirilli was born to lifelong Delaware County residents James and Relda Cirilli. He and his two siblings were raised in Aston, where he graduated from Sun Valley High School in 1968, and then went on to earn a Bachelor of Science in civil engineering from

Penn State University in 1973.

After serving in the Penn State University Army ROTC with distinguished honors, Cirilli served six months active duty and six years in the Reserve. He continued his education at Widener University, where he earned his Master of Science in structural engineering in 1979.

The grandson of Italian immigrants, who came from Toretto in Abruzzo, Italy, Cirilli became the first engineer in his family.

He began his career in engineering at Catania Engineering and Assoc. Inc., and then moved to BP Oil in Marcus Hook, followed by Henkels and McCoy Inc. in Blue Bell, before starting his own business in 1990 and then purchasing Yerkes in 2017.

"Nick is very well educated, not only in his profession, but in many other ways, too," Kenworthy remarked. "He is willing to learn the new technology that has taken us into the next level."

Cirilli said both Yerkes and Cirilli Associates operate on the philosophy of continuously striving to exceed client expectations

while conforming to technical excellence.

"Solid leadership is the engine that keeps things going," said Cirilli. "When I was younger, I used to think good leaders were born, but found out rather quickly that they continually had to work at it. Leadership is a matrix, not a hierarchy. A good leader has to be a good follower, too. It goes both ways."

Cirilli said the key to both leadership and good client relationships is listening.

"Our team at Yerkes and Cirilli Associates listens very carefully to our clients," he said. "Then we 'play it back to them' to confirm what they said and what they want. That is being 'client driven' and a responsible servant of service."

## Beyond the office

Married for 43 years to Mary Ellen "Chickie" Cirilli, Nick and his wife have four children: Maura, an engineer; Susie, an attorney; Eileen, a school teacher; and Kevin, a journalist. The Cirillis have five grandchildren.

Cirilli's leadership skills at Cirilli Associates, Inc. and Yerkes Associates, Inc. transfer to his personal life and in the community at large, as well.

"Service over self is what keeps me going," Cirilli shared.

An avid soccer player, coach and fan, Cirilli was inducted into the 2005-06 Penn State Soccer Hall of Fame, the Delaware County Athletes Hall of Fame in 2008, and was named the Eastern Pennsylvania Youth Soccer Association Intermural Soccer Coach of the Year in 1995.

He coached soccer for over 40 years at Nether Providence AA, Rose Tree Youth Soccer and Penncrest High School. In addition to coaching both basketball and soccer over the past few decades, Cirilli also coached CYO basketball at St. John Chrysostom Parish in Wallingford and was a youth CCD instructor there.

"Nick leads by example," stated Rev. Ed Hallinan, pastor of St. John Chrysostom Parish. "Whenever I have an inquiry that I believe his company can

SERVICE » PAGE 11



## ASTON TOWNSHIP

# Crews battle house fire

By Pete Bannan

Pbannan@Mainlinemedi-  
anews.com

A house in the 400 block of Old Pennell Road in Aston Township was seriously damaged overnight by fire.

Aston fire received the call about 11:45 p.m. for a house fire. En route dispatchers said there may be residents trapped with the

fire reported to be in the basement.

Crews arrived to find smoke pouring from the 1½-story home. All of the occupants were able to escape and Aston police confirmed there were no injuries.

Crews were on the scene for some time getting a handle on the flames, which could be seen shooting out a

side window of the home. Numerous departments, including Aston, Garden City, Media, Middletown and Rocky Run assisted on the call.

The Red Cross assisted one resident from the blaze.

The cause is under investigation. A state police fire marshal arrived at the scene.

The bulk of the flames were said to be “knocked down” at 12:12 a.m., with

the fire declared under control at 12:23 a.m.

GARDEN CITY FIRE COMPANY

The fire scene late Monday on Old Pennell Road in Aston Township. Crews arrived to find smoke pouring from the 1½-story home. All of the occupants were able to escape and Aston police confirmed there were no injuries.



## Service

FROM PAGE 10

assist me with, he is first on the scene, giving me a preliminary assessment and his professional opinion.”

Involved in the community in

numerous ways, Nick is a member of the College of Engineering Advisory Board of Widener University. He and the entire Cirilli family, recently received the Delaware County Italian American Heritage Award from Associazione Regionale Abruzzese Delco.

### The honors

Cirilli, a member and past president of the Delaware County Chapter of PA Society of Professional Engineers (Delco PSPE), has held various posts in the organization, since 1974. He has served as the public relations chairman and on the Engineer of the Year Selection Committee, from 1991 to the present.

Cirilli, who was named The Delco PSPE's Engineer of the Year in 1991, helped with the selection of the 2024 Engineer of the Year, Manik Arora, and the 2024 Lifetime Achievement awardee, Ed Magargee.

Both award-winning engineers will be honored during National Engineers Week, Feb.

18-24, at the annual Delco PSPE banquet on Thursday, Feb. 22 at Anthony's Ristorante in Springfield. To attend, guests can register online at <https://www.delcopspe.org>.

Cirilli will be among the many engineers in attendance, supporting and honoring their engineering colleagues. Still going strong

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