



Cirilli Associates, Inc. Acquires Yerkes Associates, Inc.

Effective May 1, 2017, Nick Cirilli and John B. Yerkes, Jr. are pleased to announce they will have completed a stock purchase agreement, where Cirilli Associates, Inc. assumes full ownership of Yerkes Associates, Inc.

West Chester, PA based Yerkes Associates, established in 1874, is arguably one of the oldest Civil Engineering and Surveying firms in the country. This year marks 143 years of service to the Philadelphia region. John B. Yerkes, Jr. PE, PLS, is embarking upon 56 years of service, having started on the survey crew (1961), and becoming President in 1986. He will remain on staff as a consultant to the President and CEO, Nick Cirilli.

Springfield, Delaware County, PA based Cirilli Associates, founded by Nick Cirilli, PE in 1990, provides Civil and Structural Engineering, in addition to a solid business of technical consulting, owner's agent, project management and various technical training programs. Cirilli Associates is eager to merge its unique offering of industrial, institutional and structural capabilities with the professional services of Yerkes', which is already strong in the Municipal and Private sectors.

One of the priorities for both John and Nick, was to carefully keep the client base **first and foremost** in the agreement. Also, Yerkes Associates, Inc. remains organizationally unchanged with the exception that it is wholly owned by the now parent company, Cirilli Associates, Inc.

"I have said this many times before. The single most appealing reason, for the acquisition, is the fantastic people within Yerkes," says Nick Cirilli. "They are always professional. Always keeping our clients first."

"People make companies - not the other way around, Reflects Cirilli. "Finally, "something rarely admitted in business - no one is mistake-free, but embracing mistakes continuously improves the service to our clients. Such a culture reduces mistakes to a status of inconsequential. Something I hope our clients will come to recognize through ever-improved service."

For more about Nick Cirilli go to linkedin

<https://www.Linkedin.com/in/nick-cirilli-pe-783a353>