



Yerkes Associates, Inc. Consulting Engineers / Municipal Services / Site Planners / Surveyors

## Nick Cirilli, PE, PLS is Yerkes New President & CEO

I am pleased to announce that effective June 1, 2016 **Nick Cirilli, PE**, will be our new **President** and **Chief Executive Officer**. I will relinquish all day-to-day duties to Nick, and remain Chairman of the Board of Directors. Nick started with us in November, 2014 as the company's Senior Advisor, then quickly was appointed to **Executive Vice President** in June, 2015. In addition to providing Yerkes with senior structural engineering capabilities, Nick brings over **40 years** of diversified experience in directing, managing, and engineering, various structural/civil, municipal, institutional, residential, and industrial-type projects.



**Nick Cirilli, PE, PLS**  
President & CEO

The company was founded in 1874 and progressed under the leadership of my grandfather, Milton R. Yerkes, my father John B. Yerkes, Sr., and myself. Our Board of Directors and I are very excited for the promising future of the company under Nick's leadership.

Nick's primary mission is to lead the company forward, to develop our staff in seeking their full potential in all aspects of serving others, and to continuously improve the already exceptional service we bring to our clients.

The journey will bring added opportunity for our staff to showcase their talents serving our clients and also to provide a path for career growth. Nick is a strong proponent of the workplace being a place to serve, learn and enjoy.

As Nick likes to say: "When you come to work "to serve **and learn**", the journey is much more enjoyable. Even more important, the client gets a far better product, as opposed to a staff that simply comes to work "to-do".



**John B. Yerkes, Jr.,**  
PE, PLS  
Chairman

Nick is also the founder (1990) and President of Cirilli Associates, Inc., an engineering and management consulting company, which provides supervisory & leadership training to a variety of clients.

We are currently developing the framework for a permanent merger of the two companies.

We look forward to Nick's contributions to our rich and unique history of over 140 years of service in the greater Philadelphia area.

**John B. Yerkes, Jr.**  
Chairman